



Role Name

Rural Sales Associate (RSA)

Role Description

- Identify and appoint the specified number of Urja Mitras in the allocated territory;
- Train Urja Mitras on Simpa and Simpa's sales process;
- Support Urja Mitra in originating potential customers
- Review potential customer applications to filter out any applications where there may be a payment risk based on knowledge of local area;
- Conduct house visits and complete customer verification process as prescribed;
- Develop and execute a monthly sales plan;
- Support other employees of the company to resolve customer problems in the local area
- Report progress to reporting manager at prescribed intervals

Role Requirements

- 10+2, min 2 years of experience in micro finance or relevant
- Personable, energetic and ambitious;
- Should compulsorily hail/a resident of the allocated territory/block
- Has his own bike or scooter;
- Has (or is willing to buy) a smartphone compatible with the company system;

Compensation Structure (annually)

- Base Rs. 1,25,300
- Plus up to 36,000 bonus based on performance
- Travel reimbursements linked to UM/ customer up to Rs. 36,000
- CUG sim from the company- up to Rs. 9000
- Additionally all the employees joining the organization will be covered under medical insurance (for self, spouse, and two children), terms insurance, and accidental insurance. This is over and above the cash remuneration.

S. No.	Branch	Address
1	Bareilly office	2nd Floor, Shree Ram Tower, Dohra Road, Behind MJP Rohilkhand University, Bareilly (UP) - 243001
2	Pilibhit Office	Benhur College Road, Shaymadevi Nagar, TanakPur Road, Pilibhit (UP) - 262001
3	Badaun Office	Nagla Gate, Near Jawharpuri Police Chowki, Badaun (UP) - 243601
4	Aligarh Office	Mukhayaji Complex, 1st Floor, Opposite DAV Inter College, Gopi Mill Compound, Naurangabad, Aligarh (UP) - 202001
5	Agra Office	B-63 MIG Sastri Puram, Paschim Puri, Sikandara, Agra (UP) - 282007
6	Mathura Office	Opposite Maheshwari Hospital, Behind Sri Gopal Automobiles, Mathura (UP) - 281001
7	Shahjahanpur Office	Ahmad Nivajpur Near Asha Hotel NH24 Roja Shahjahanpur (UP) - 242001

Please mail your CV at greatjobs@simpanetworks.com

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