



Role Name

Trainee Rural Sales Associate (TRSA)

Role Description

- Identify and appoint the specified number of Urja Mitras in the allocated territory;
- Train Urja Mitras on Simpa and Simpa's sales process;
- Support Urja Mitra in originating potential customers
- Review potential customer applications to filter out any applications where there may be a payment risk based on knowledge of local area;
- Conduct house visits and complete customer verification process as prescribed;
- Develop and execute a monthly sales plan;
- Support other employees of the company to resolve customer problems in the local area
- Report progress to reporting manager at prescribed intervals

Role Requirements

- Fresher, min 10+2 and experience of free lancing
- Personable, energetic and ambitious;
- Should compulsorily hail/a resident of the allocated territory/block
- Has his own bike or scooter;
- Has (or is willing to buy) a smartphone compatible with the company system;

Compensation Structure (annually)

- Stipend- INR. 5272 per month
- Fuel- up to 3000 INR
- He will also be eligible for participating in performance based incentive scheme
- He will be covered under medical insurance (for self, spouse, and two children), terms insurance, and accidental insurance.

S. No.	Branch	Address
1	Bareilly office	2nd Floor, Shree Ram Tower, Dohra Road, Behind MJP Rohilkhand University, Bareilly (UP) - 243001
2	Pilibhit Office	Benhur College Road, Shaymadevi Nagar, TanakPur Road, Pilibhit (UP) - 262001
3	Badaun Office	Nagla Gate, Near Jawharpuri Police Chowki, Badaun (UP) - 243601
4	Aligarh Office	Mukhayaji Complex, 1st Floor, Opposite DAV Inter College, Gopi Mill Compound, Naurangabad, Aligarh (UP) - 202001
5	Agra Office	B-63 MIG Sastri Puram, Paschim Puri, Sikandara, Agra (UP) - 282007
6	Mathura Office	Opposite Maheshwari Hospital, Behind Sri Gopal Automobiles, Mathura (UP) - 281001
7	Shahjahanpur Office	Ahmad Nivajpur Near Asha Hotel NH24 Roja Shahjahanpur (UP) - 242001

Please mail your CV at greatjobs@simpanetworks.com

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